

VetPartners Group Limited

Mid-Year Update Report for the Six Months to 31 December 2023

The Group's continuing mission is to deliver the best possible care for animals and clients and to provide a secure home for veterinary practices and our people, delivering this by working as true partners: investing in people and infrastructure and by listening and evolving.

VetPartners' vision is to be the Veterinary Group of choice for employees, customers, owners of veterinary practices and related businesses as well as other key stakeholders and suppliers.

The Group has continued to expand both organically and by acquisition with further acquisitions throughout Western Europe with further potential acquisitions in the pipeline.

The results for the six months to 31 December 2023 show that the Group has continued to grow with revenues up significantly compared to both the six months to 31 December 2022 and also compared to the six months to 30 June 2023 preserving a high percentage gross margin whilst maintaining People Costs at a consistent level as a percentage of turnover.

The Group has continued to complete acquisitions with a further 13 practices joining VetPartners in the six months to 31 December 2023. These practices are located in a number of countries including UK, Germany, Italy, Portugal, Ireland, Switzerland, the Netherlands and Spain.

The Group is continuing to focus on improving its operational efficiencies and is standardising the Practice Management Systems used across the majority of our practices.

The Group is continuing to invest in infrastructure with an extensive programme of renovations and refurbishments including the establishment of new veterinary hospitals in Geneva, Switzerland and in Parma, Italy together with the relocation of one of the Swiss practices to improved facilities, providing better working conditions for our teams and enhancing patient care and client experience.

In October 2023 the Group completed a refinancing exercise resulting in the realignment of the Group's loans and the injection of additional equity into the Group's ultimate parent company Scooby Equityco Limited. This refinancing has secured the long-term funding for the Group ensuring funds are available for future growth. The increase in capital has led to a reduction in the loan utilisation whilst the overall borrowing facilities have been enhanced.

The Group has renewed its commitment to the environment with a new Sustainability Strategy seeking to reduce the Group's carbon footprint, reduce energy use by 20% in the next five years and diverting at least 90% of waste away from landfill and is developing an implementation plan for reaching net-zero in the near future.

As well as looking to enhance its facilities and infrastructure the Group is also committed to developing its management teams at all levels.